

An Opportunity

Track Record

A proven opportunity to **earn attractive yields lending capital** to recurring revenue software companies with lower risk profiles passed over by the banking system.

The team has a **7-year track record delivering 23% annualized returns on \$200M of loans.**

Portfolio returns have been predictable and tightly centered around the mean.

Our Leadership Team



Mike Walkinshaw



Mark Bakker



Rob Foxall

Timia Capital

- From inception 2015 - 2023
- Co-founder and CEO
- Led Investment Committee

- 2018 - 2023
- VP Marketing
- Responsible for online marketing methodology

- 2017 - 2022
- VP Origination
- Led and managed all tech financing deals

- 13 Years in equity VC
- 6 years in tech sector
- CPA - 6 years in public practice

- 13 years in B2B SaaS
- Proven track record including acquisitions of SaaS companies

- 10 years in tech & tech lending
- Maintains a strong referral network of investors, lenders, and bankers



Limited Partnership

2015 to 2022

- ON-based Canadian Limited Partnership
- USD\$ denominated
- Target yield to investors: > 14%
- Monthly distributions of income, and capital when received
- Minimum investment of \$100,000
- 2 & 20 model
- 2 year recycle on capital returned to fund
- Manager commitment: Minimum 5% of fund

Annualized IRR - Gross	23%
# of deals completed	71
\$ value of loan facilities written	\$200M
\$ advanced / average per deal	\$105M / \$1.5M
\$ value actual losses over 7 years	\$0.15M

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